

Branch Sales Manager

Indespension sell all things towing and trailer related including new and second-hand trailers, trailer parts and towing accessories. We fit towbars, cycle carriers and roof boxes, together with hiring trailers and offering a full trailer servicing solution.

As a Branch Sales Manager for Indespension, you are not only the head of a small trade and retail sales team ensuring that customers are looked after whilst maximising our sales offering, but you also have the opportunity to visit customers to demonstrate Indespension products and services at customers' sites to develop sales contacts in your area.

You have to be flexible to carry out demonstrations to all customers from Corporates, plant operators/fitters to retail customers and everyone in between. Each customer will have different towing requirements and sales needs.

We're effectively a hybrid between retail and field sales giving you the best of both worlds.

Since the Pandemic, we have had to work hard to ensure our customers both old and new know about our quality brand. Keeping in regular touch with customers' needs is critical.

Price is always important to everyone but so is excellent customer service which Indespension can deliver as the only trailer manufacturer with its own network of owned retail outlets in addition to its dealer network.

Working hours: 08:30a.m. - 17:30p.m. Monday – Friday Autumn/Winter months, with Saturday mornings on a rota 09:00a.m. - 12:30p.m. Spring/Summer months (Saturday working paid at additional rate to annual salary).



The Northampton site has been closed for a period to allow a new team to be brought in to grow sales in the area; a fantastic opportunity for the right person to build their own team and customer base to develop sales growth.

**Apply by sending your c.v. to
jobs@indespension.co.uk
quoting reference NNBSM1023**